



CSDA Young Dentist Lecture Series

STARTING A DENTAL PRACTICE

It's a big step. Should you open a new practice or purchase an existing one from a colleague? This is one of the biggest decisions you will make in your professional career. Before you make any decisions, why don't you talk to the experts?

The CSDA is proud to announce the first course in our *2011-2012 Young Dentist Lecture Series*. Instead of one of those typical panel presentations, this event will feature breakout groups where attendees will be encouraged to ask questions, compare notes and focus on what matters most to them. Our three experts will help facilitate discussions on *Founding Your Own Dental Practice*, *Acquiring an Existing Practice* and *The Legal Issues of Ownership*.

Sponsored by Bank of America Practice Solutions

Seating is limited! To register for the event complete the registration form on the opposite side.

Contact Jesse Dennehy, CSDA Membership & Professional Services Manager at 860.378.1800 or jdennehy@csda.com with any questions or to register over the telephone.

Where:

UConn School of Dental Medicine, Farmington, CT
Academic Research Building (ARB) Large Conference Room

When:

Thursday, November 10th from 6:30 - 9 p.m.

Cost:

Dentists \$20
UConn Students & Residents Free



Connecticut State Dental Association

835 West Queen Street
Southington, CT 06489

P: (860) 378-1800

F: (860) 378-1807

www.csda.com

Please Register by Friday, November 4th ►►►

THE YOUNG DENTIST LECTURE SERIES

Registration Form

PLEASE SELECT ONE:

- Dental Professional (\$20)
- UConn Student & Resident (free)

Last Name	First	M.I.	Date
Street Address			
City	State	ZIP	
Phone	E-mail Address		

METHOD OF PAYMENT			
<input type="checkbox"/> Check made payable to CSDA			
<input type="checkbox"/> Master Card	<input type="checkbox"/> Visa	<input type="checkbox"/> American Express	
Credit Card Number			
Expiration Date			
Signature			

Mail your completed registration form and payment to:

Total Amount _____

Connecticut State Dental Association
 Attn: Membership Department
 835 West Queen Street
 Southington, CT 06489

STARTING A DENTAL PRACTICE SPEAKERS

Gregory R. Tapfar, Esq. is a partner in the law firm of Danziger & Markhoff LLP and has been representing dentists and other health care professionals for over twenty-five years. He advises health care professionals on all aspects of their business, including contractual issues involving associates, partners and employees, the structuring of all transactional documents, and all regulatory issues.

Mr. Tapfar is legal counsel to the Ninth District Dental Association and the Bronx County Dental Society as well as a member of the American Health Lawyers Association and the health law sections of both the New York State Bar Association and American Bar Association. He is a frequent speaker at the Ninth District Dental Association, Columbia Dental School, Jacobi Medical Center, the Queens County Dental Society and the Dutchess County Dental Society.

Jeff Hoepf serves as a Regional Manager for Bank of America Practice Solutions. For the past 4 years, Mr. Hoepf has helped start-up and established doctor practices throughout New England achieve financial success. Mr. Hoepf travels to the dental schools in Massachusetts and Connecticut to provide young dentists with the tools necessary to ensure financial success in their professional careers.

Chad Widensky is a Regional Business Development Officer for Practice Solutions, Bank of America's healthcare financing division. Mr. Widensky joined Bank of America in 2009 as a financing specialist for dental practice acquisition in New York, New Jersey and Connecticut. Mr. Widensky has over ten years of finance experience across multiple industries, primarily working with and running small to mid-size businesses. Mr. Widensky will explore the loan process from application to funding and the criteria lenders are looking for when granting credit in today's economy.